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Office Locations & Staff

Central Region:

Memphis, Tenn.
6750 Poplar Ave., Suite 710
Memphis, Tennessee 38138
901-758-3354

Jonesboro, Ark.
708-A Windover
Jonesboro, Arkansas 72401
870-761-2236

Mahomet, Ill.
601 E. Main St., Suite 210
Mahomet, Illinois 61853
217-369-7046

Princeton, Ill.
22263 1365 North Ave.
Princeton, Illinois 61356
815-875-7418

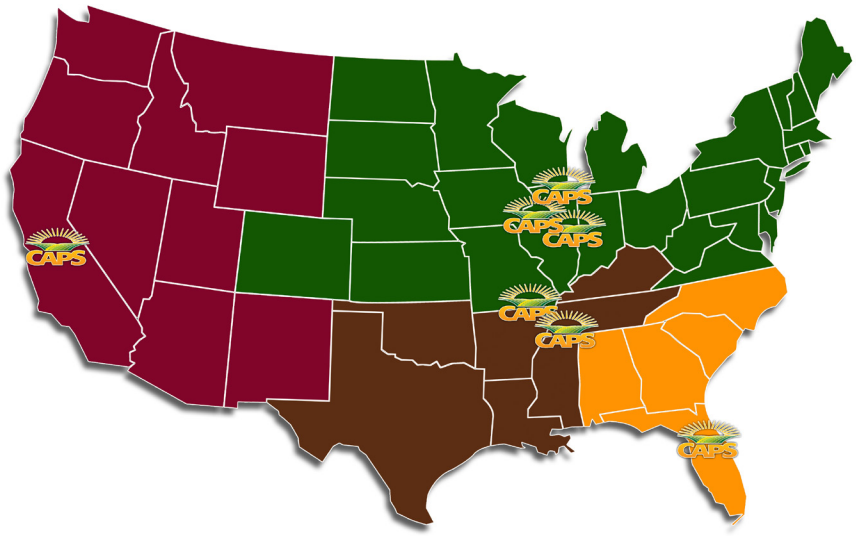
Lisle, Ill.
801 Warrenville Rd., Suite 150
Lisle, Illinois 60532
630-434-9343

Southeast Region:

Orlando, Fla.
201 South Orange Ave., Suite 795
Orlando, Florida 32801
407-649-9601

West Region:

Fresno, Calif.
7108 N. Fresno St., Suite 401
Fresno, California 93720
559-437-0001



Central Region:

Memphis, Tenn.

Jon Mark Erstine
Executive Director
Real Estate Broker

Jonesboro, Ark.

Scott D. Mason, AFM
Executive Manager
Real Estate Broker

Mahomet, Ill.

Christopher S. 'Scott' Johnson, AFM, CCA
Executive Manager
Real Estate Broker

Princeton, Ill.

Timothy A. Harris, AFM
Executive Manager
Real Estate Broker
Illinois Licensed Auctioneer

Southeast Region:

Orlando, Fla.

Robert E. Lassiter, III
Executive Director
Real Estate Broker

Daniel Bott, MBA, CPAg, CCA
Regional Vice President
Real Estate Sales Associate

Lane T. Anderson
Farm Manager

West Region:

Fresno, Calif.

Jason Pucheu
Principal

Kenneth Peters, AFM, PCA
Regional Vice President
Real Estate Broker

Justin Wylie
Farm Manager

Michael Blaine, PCA, CCA, CPAg
Farm Manager

Jason Schlagel
Pacific Northwest Farm Manager

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Central Region Staff

Jon Mark Erstine - Memphis

Jon Mark Erstine
Executive Director

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Mobile: 901-487-3813
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Licensed in: Arkansas and Tennessee

Jon Mark began his career with Prudential in June of 1980 in the Little Rock, Arkansas office. In 1981, he was transferred to the Memphis, Tennessee Regional Office. Jon Mark has served a number of roles within PGIM Real Estate Agricultural Investments during his career.

His early years were spent concentrating on property management, acquisition, and sales. During the late 1980s and early 1990s he served as the Regional Vice President for Capital Agricultural Property Services, Inc. (CAPS). Upon returning from CAPS to Prudential in the early 1990s, he has served in his present role as Executive Director for the Central Region. His present responsibilities include oversight of the equity real estate and property management (CAPS) for the Central Region.

A graduate of the University of Arkansas, Jon Mark holds both a Bachelor of Science and Master of Science degrees in Agriculture Economics. Additionally, Jon Mark is a licensed Real Estate Broker in Arkansas and Tennessee. He is also a member of the Arkansas Ag Council, and the Delta Ag Council.

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Central Region Staff

Scott D. Mason, AFM - Jonesboro

Scott D. Mason, AFM
Executive Manager

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Licensed in: Mississippi, Arkansas, Louisiana, Tennessee, Missouri and New York

Scott joined Capital Agricultural Property Services, Inc. (CAPS) in the Greenville, Mississippi, office in 1990, and is currently an Executive Manager in the Jonesboro, Arkansas, office. There his duties include farm management and real estate sales and acquisitions.

Prior to joining CAPS, Scott participated in his family-owned beef cattle and commercial beekeeping operation.

Scott holds a Bachelor of Science degree in Agronomy from the University of Arkansas. In 1990, he obtained his Master's degree in Agricultural Economics from the same institution. A member of the American Society of Farm Managers and Rural Appraisers (ASFMRA), Scott was awarded the professional title of Accredited Farm Manager (AFM) in 1996 after successfully completing the requirements of education, experience and examination. Scott has assisted multiple owners in the development of their properties through irrigation and land development projects.

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Central Region Staff

Christopher S. 'Scott' Johnson, AFM, CCA - Mahomet

Christopher S. 'Scott' Johnson, AFM, CCA
Executive Manager

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Mobile: 217-369-7046

Licensed in Illinois, Indiana, and Wisconsin

Scott began his career with CAPS in 1992, and is located in Mahomet, Illinois.

His primary responsibilities are farm management and real estate transactions. Scott's clients include individual landowners, investors, bank trusts and institutions.

A member of the American Society of Farm Managers and Rural Appraisers (ASFMRA), Scott was awarded the title of Accredited Farm Manager (AFM) in 1997 after successfully completing the society's requirements of education, experience and examination.

Scott is also a member of the Illinois Society of Professional Farm Managers and Rural Appraisers (ISPFMRA) and has served on numerous committees for the organization. He received the designation of Certified Crop Advisor (CCA) from the American Society of Agronomy in 1995. He is an Illinois Designated Managing Broker and is also a licensed real estate broker in Indiana and Wisconsin. Scott graduated from the Illinois Agricultural Leadership Program in 2002.

Raised on a farm in Henry County, Illinois, Scott has a Bachelor of Science degree from the University of Illinois, and a Master of Science degree from Purdue University, both in agricultural economics.

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Central Region Staff

Timothy A. Harris, AFM - Princeton

Timothy A. Harris, AFM
Executive Manager

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Licensed in IIllinois, Iowa & Minnesota
Licensed Illinois Auctioneer

Tim is located in Princeton, Illinois, and has been with CAPS since October 2008. Tim received his Accredited Farm Manager designation in 2001. He has an extensive grain and livestock background having spent 20 years in the dairy business. Tim has been active on his family farming operation for most of his career. He became a farm manager in 1995 for a local farm management company before joining a local bank to head up their farm management business located in the trust department. Tim became familiar with the fiduciary responsibilities while working with trust accounts and various requirements working in the trust department.

Tim received his Associate of Arts and Science (AAS) degree from Illinois Valley Community College in Agribusiness. He is an Illinois Designated Managing Broker, Iowa Real Estate Broker, Illinois Licensed Auctioneer, Minnesota Real Estate Broker and an Accredited Farm Manager with the American Society of Farm Managers and Rural Appraisers. He was a member of the class of 2000 in the Illinois Ag Leadership program and served as President of the Alumni Board from 2006 to 2012. Tim is also a graduate of the Farm Bureau Agricultural Leadership of Tomorrow (ALOT) leadership program.

Currently Tim serves as President of the Illinois Society of Professional Farm Managers and Rural Appraisers. He serves as a Trustee for Greenfield Retirement Home in Princeton, President of the Princeton Community Band, and serves on the Princeton Fire Protection District. Tim was past President of the Princeton Chamber of Commerce and is a member of the Evangelical Covenant Church where he served as church chair. Tim is married to his wife Judy and they have two grown children and two grandchildren.

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Southeast Region Staff

Robert E. Lassiter - Orlando

Robert E. Lassiter, III
Executive Director

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Licensed in Florida and Alabama

In February 2005, Ed was named Vice-President - Agricultural Investments with Prudential Ag Investments, as well as Regional Vice-President with Capital Agricultural Property Services (CAPS), a wholly owned subsidiary of Prudential.

He came to Prudential from SunTrust Banks, Inc. where for 19 years he was Senior Vice-President and Manager of their Mid-Florida Agri-Business Department. Prior to SunTrust Bank, he worked in the Farm Credit System for approximately eight years serving as Vice-President and Branch Manager for the Federal Land Bank and Production Credit Associations in North Florida, Hillsborough County and Polk County, Florida.

Before joining Farm Credit, he worked for Ben Hill Griffin, Inc. for two years, serving as Production Supervisor of the company's Citrus Sections and Juice Processing divisions.

His present responsibilities include oversight of the equity real estate and property management for CAPS for the Southeast Region.

Ed is a graduate of the University of Florida with a Bachelor of Science degree in Food and Resource Economics. He is also a licensed Real Estate Broker in Florida and Alabama.

Civic activities and professional associations include: Secretary/Treasurer of Florida Citrus Processors Association; Director and Chairman of the Finance Committee of Polk County Farm Bureau, a member of Florida Fruit and Vegetable Assoc., Florida Citrus Mutual, Gulf Citrus Growers Assoc., Florida Forestry Assoc., Georgia Forestry Assoc., Past Director and Chairman of Economic Development Council Lake Wales Downtown, Inc.; Past member, American Society of Farm Managers and Rural Appraisers; Past President and Director of Lake Wales Rotary Club; Past President of Lake Wales YMCA.

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Southeast Region Staff

Daniel Bott, MBA, CPAg, CCA - Orlando

Daniel Bott, MBA, CPAg, CCA
Regional Vice President

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Licensed in Florida

Dan joined PGIM Agricultural Investments in 2019, as Farm Manager for the Eastern Region for Capital Agricultural Property Services (CAPS). He is located in the Orlando, Florida office. His 15 years of farm operations management experience includes annual budgeting for crop production programs, and capital planting projects in tree crops.

Before joining CAPS, he was Division Manager for Premier Citrus Management, in Ft. Pierce, Florida, for 8 years. Prior to that, he was employed by Agrium, selling crop protection products, seed and fertilizer in the citrus, sod, golf, nursery, and landscape markets in Florida.

A native of Vero Beach, Florida, Dan holds a Bachelor of Science degree in Horticulture Science and a Master of Business Administration degree, both from Florida Southern College. He is a graduate of the Florida Fruit and Vegetable Association's Emerging Leader Program (Class 4). In 2018, he was also conferred with the Certified Crop Advisor (CCA) and Certified Professional Agronomist (CPAg) designations by the American Society of Agronomy. He currently serves as a board member for Indian River County Farm Bureau.

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Southeast Region Staff

Lane T. Anderson - Orlando

Lane T. Anderson
Farm Manager

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Lane joined PGIM Agricultural Investments in 2021, as Farm Manager for the Eastern Region for Capital Agricultural Property Services (CAPS). He is located in the Orlando, Florida office.

Before joining CAPS, he was a Relationship Manager with AgGeorgia Farm Credit in Cartersville, Georgia for 1.5 years.

A native of Statesboro, Georgia, Lane holds a Bachelor of Science degree in Agribusiness, Agricultural & Applied Economics, and a Master of Forest Resources from the University of Georgia. Lane's background is in agricultural lending, pecan production and forestry.

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West Region Staff

Jason Pucheu - Fresno

Jason Pucheu
Principal
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Office: 559-437-3254

Jason manages the division's equity portfolio and provides oversight of the property management group for the Western region.
He has extensive professional experience in water management, operations management, and crop protection chemical and fertilizer distribution.

Prior to joining PGIM Real Estate Finance, Jason served as Vice President of Operations for Maricopa Orchards, a diversified farming operation that grows almonds, pistachios, citrus, cherries, and blueberries. Previously, he was a Branch Manager for Wilbur Ellis, a chemical distribution company, and worked for Woolf Farming.

A graduate of California Polytechnic State University-San Luis Obispo, he earned a Bachelor of Science degree in Agricultural Business with a concentration in Farm and Ranch Management. Additionally, he has a Master in Business Administration from California State University-Fresno.

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West Region Staff

Kenneth Peters, AFM - Fresno

Kenneth Peters, AFM, PCA
Regional Vice President

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Fax: 559-437-3240

Licensed in California

Ken started with Capital Agricultural Property Services, Inc. (CAPS) in 2012. He is located in the Fresno office and is currently the Regional Vice President of CAPS' Western Region. He is responsible for all the nut crops in the region, including almonds, walnuts, and pistachios. He is also involved with property developments and consults on new property acquisitions; additionally Ken coordinates all of the CAPS public affairs for the region.

Ken comes to CAPS with 30 years of experience and a diverse farm management background. He is a fourth generation grower in the Fresno area producing grapes (wine, table, and raisin) stone fruit, and citrus. Ken earned a Bachelor's degree in Viticulture at Fresno State in 1990.

Ken is currently a licensed Pest Control Advisor (PCA) and a member of the California Association of Pest Control Advisers (CAPCA). He is also a member of the American Society of Farm Managers and Rural Appraisers (ASFMRA) and received his Accredited Farm Manager (AFM) certification in 2014.

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West Region Staff

Justin Wylie - Fresno

Justin Wylie
Farm Manager

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Justin started with Capital Agricultural Property Services, Inc. (CAPS) in 2018. He is located in the Fresno Office and is responsible for management of permanent crops including nuts, vineyards, citrus and tree fruit in the Western Region.

Justin comes to CAPS with a 10-year background in farm management for a wide range of clients. He is a third generation nut farmer, with his family producing walnuts, pistachios and almonds as well as citrus and pomegranates.

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West Region Staff

Michael Blaine - Fresno

Michael Blaine, PCA, CCA, CPAg
Farm Manager
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Michael, who oversees the nut properties located in the southern California region, came to CAPS in 2021 from Maricopa Orchards. There he was responsible for 14,000 acres of diverse crops, mainly almonds, but also including pistachios and citrus. He also has over 20 years of experience in growing wine grapes in California.

A Cal Poly graduate, Michael earned a Bachelor of Science degree in Ornamental Horticulture. Along with his extensive experience, he holds Pest Control Advisor (PCA), Certified Crop Advisor (CCA), and Certified Professional Agronomist (CPAg) licenses.

Additionally, he is a Director on the Wheeler Ridge Maricopa Water Storage District, Director at the Kern Groundwater Authority, and Director at the Kern River Watershed Coalition Authority. Michael currently resides in Bakersfield.

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West Region Staff

Jason Schlagel - Washington State

Jason Schlagel
Pacific Northwest Farm Manager
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Jason grew up in agriculture, working in row crops and tree fruit. He received his Bachelor's degree in Horticulture from Washington State University and earned a Master's degree in Agricultural Economics from Purdue University and a Master in Business Administration degree from Indiana University.

He has spent his professional career working in wine grapes, apples, cherries and pears, specializing in development, operating and financial management. He is a former board member of the Washington Winegrowers Association, a graduate of the Agforestry Leadership Program, and formerly an Agforestry Leadership Foundation Trustee.